

**Mamut ASA
Quarterly Report
Q3 - 2009**

Quarterly Report

Mamut ASA – Quarterly report – Q3 2009

Mamut reached operating revenues of MNOK 365.2 in the first nine months of 2009, compared to MNOK 367.5 in the same period 2008. The company reaches EBITDA of MNOK 69.1 and EBIT of MNOK 23.6 for YTD 2009. The company expects a near term announcement of a strategic partnership.

Highlights Q3

- Operating revenues of MNOK 113.8 in 3Q09, compared with MNOK 116.2 in 3Q08
- Earnings before interest, tax, depreciation and amortisation (EBITDA) of MNOK 18.0 in 3Q09 compared to MNOK 20.4 in 3Q08. EBIT of MNOK 2.9 in 3Q09
- Continued streamlining of operations by reducing cost base, headcount and investments to ensure operational flexibility in coming quarters
- Mamut One: Completed initial sales pilot in all markets generating sales of more than 1,000 licenses
- Awards: Mamut has been awarded 'Best in test' by the Magazine PC World Norway for the sixth consecutive year, in addition to being awarded the 2009 Microsoft Worldwide Partner Conference Awards with Mamut One in the Software-plus-Services category and being nominated as finalist in the 2009 UK Accountancy Age Awards
- Strategic Partnerships: Near term announcement of strategic partnership

YTD 2009

For the first nine months of 2009 operating revenues amounted to MNOK 365.2, compared with MNOK 367.8 for the same period in 2008. EBITDA of MNOK 69.1 per 30.09.2009, compared to MNOK 67.0 for the same period in 2008. EBIT of MNOK 23.6 per 30.09.2009 compared to MNOK 24.7 for the same period in 2008. Profit before tax for the first nine months of 2009 was MNOK 15.0, compared to MNOK 14.8 for the same period in 2008.

Third Quarter 2009

Mamut ASA had operating revenues of MNOK 113.8 in 3Q09 compared to MNOK 116.2 in 3Q08. Operating profit before depreciation (EBITDA) for 3Q09 was MNOK 18.0, compared to MNOK 20.4 in 3Q08. EBIT for 3Q09 was MNOK 2.9, compared to MNOK 6.1 in 3Q08. Profit before tax for 3Q09 was MNOK 1.1, compared to MNOK 3.1 in 3Q08.

Cash and cash equivalents were MNOK 42.2 at the end of 3Q09 compared with MNOK 41,5 at the end of 2Q09. Equity ratio was 50.7% and deferred revenues was MNOK 85.7. Diluted earnings per share (EPS) were NOK 0.01 for 3Q09, compared with NOK 0.03 in 3Q08. At the end of 3Q09, the Company had 480 employees compared to 495 at the end of 3Q08 and 490 at the end of 2Q09.

Segment information

Segment reporting consolidates all business units in three regions; Nordic/HQ, Western Europe and Central Europe.

Nordic/HQ

Operating revenues was MNOK 78.5 in 3Q09 (-2% growth), EBITDA was MNOK 15.6 and EBIT was MNOK 8.8, an EBIT margin of 11 per cent. This region includes Norway, Sweden, Denmark and Finland.

Western Europe

Operating revenues was MNOK 23.9 in 3Q09 (-8% growth), EBITDA was MNOK 1.1 and EBIT was MNOK -2.8. This region includes the Netherlands, the UK, Republic of Ireland, Germany, Austria, Belgium, France, Switzerland and Spain.

Central Europe

Operating revenues was MNOK 11.5 in 3Q09 (8% growth), EBITDA was MNOK 1.2 and EBIT was MNOK 0.6, an EBIT margin of 5 per cent. This region includes the Czech Republic, Poland and Serbia.

Mamut ASA – Quarterly report – Q3 2009

Business Update

Mamut has been awarded 'Best in test' by PC World Norway for the sixth consecutive year. In competition with 10 other accounting solutions, Mamut was able to get the two highest scores in the test.

Accountancy Age has unveiled its shortlist for the 2009 UK Accountancy Age Awards where Mamut is a finalist in the Small Software Package of the Year category. Mamut has made the short list six years in a row and won awards in 2004, 2005, 2006 and 2008. The award ceremony is Nov 18th in London.

Mamut One

Initial sales pilot ended in September in all markets generating sales of over 1,000 licenses. The launch of Mamut One comes in response to growing demand from small to medium businesses for a single solution that combines business software and hosted services without additional investments in infrastructure. Mamut One includes “out-of-the-box” functionality and services that have previously only been available for larger enterprises, but at a lower price and without the need for external consultants.

Mamut One has received global recognition from computing giants such as Microsoft, recently winning the Software-plus-Services category at the 2009 Microsoft Worldwide Partner Conference Awards. Mamut One was chosen as the final winner from a total of 2,000 entrants worldwide. Mamut One simplifies the use and management of software and services for small businesses by providing easy access to high level functionality. The product gives users control of their core business data - both in the office and via online access - providing SMBs with the flexibility required to meet the daily demands made by their customers and suppliers.



Strategic partnerships

Mamut is actively working to establish strategic partnerships to increase the distribution of Mamut's products and services in established core markets. The company plans for a near term announcement of a strategic partnership.

Outlook

Mamut is well positioned for improved results and further growth in all markets. The company continues to maintain its focus on establishing and strengthening strategic alliances with international partners and increasing the distribution of Mamut's products and services. The company sees considerable growth potential following the launch of Mamut One in combination with existing customer bases in acquired companies.

Oslo, October 29 2009
The Board of Directors
Mamut ASA

Mamut ASA – Quarterly report – Q3 2009

PROFIT AND LOSS STATEMENT - GROUP

(All figures in NOK 1.000)

	Group Q3 2009	Group Q3 2008		Group YTD 2009	Group YTD 2008		Group 2008
Operating revenues	113 842	116 179	-2 %	365 218	367 748	-1 %	500 613
Cost of goods sold	15 931	14 834		48 395	47 069		64 787
Personnel costs	51 847	51 075		163 930	160 130		224 463
Other operating expenses	28 112	29 837		83 757	93 538		131 332
Total operating expenses	95 890	95 746	0 %	296 082	300 737	-2 %	420 582
EBITDA	17 952	20 433	-12 %	69 137	67 011	3 %	80 031
Depreciation Tangible assets	5 948	5 425		17 784	16 626		22 122
Depreciation Capitalized R&D	5 315	4 994		16 015	14 258		19 332
Depreciation Intangible assets	3 811	3 948		11 704	11 431		14 934
EBIT	2 878	6 067	-53 %	23 634	24 695	-4 %	23 642
Net financial items	(1 802)	(2 934)		(8 623)	(9 945)		(15 136)
Profit before tax	1 076	3 133		15 011	14 750		8 506
Tax	301	879		4 206	4 129		2 723
Net profit	775	2 254		10 805	10 621		5 783
<i>EBITDA - margin</i>	16 %	18 %		19 %	18 %		16 %
<i>EBIT - margin</i>	3 %	5 %		6 %	7 %		5 %
EPS (NOK)	0,01	0,04		0,17	0,18		0,10
EPS diluted (NOK)	0,01	0,03		0,15	0,16		0,09
Outstanding shares (mill.)	64,55	59,45		64,55	59,45		59,45
No. of employees	480	495		480	495		505

Mamut ASA – Quarterly report – Q3 2009

SEGMENT INFORMATION

(All figures in NOK 1.000)

Total Group	Group			Group			Group	
	Q3 2009	Q3 2008		YTD 2009	YTD 2008		2008	
Operating revenues	113 842	116 179	-2 %	365 218	367 748	-1 %	500 613	
Operating expenses	95 890	95 746		296 082	300 737		420 582	
EBITDA	17 952	20 433		69 137	67 011		80 031	
Depreciation Tangible assets/R&D	11 263	10 418		33 799	30 885		41 455	
Depreciation Intangible assets	3 811	3 948		11 704	11 431		14 934	
EBIT	2 878	6 067		23 634	24 695		23 643	
<i>EBITDA - margin</i>	16 %	18 %		19 %	18 %		16 %	
<i>EBIT - margin</i>	3 %	5 %		6 %	7 %		5 %	

Nordic / HQ	Group			Group			Group	
	Q3 2009	Q3 2008		YTD 2009	YTD 2008		2008	
Operating revenues	78 478	79 748	-2 %	258 369	261 204	-1 %	356 775	
Operating expenses	62 852	61 498		197 804	199 878		281 025	
EBITDA	15 626	18 250		60 565	61 326		75 750	
Depreciation Tangible assets/R&D	6 784	6 597		20 274	20 027		26 482	
EBIT	8 842	11 653		40 292	41 299		49 268	
<i>EBITDA - margin</i>	20 %	23 %		23 %	23 %		21 %	
<i>EBIT - margin</i>	11 %	15 %		16 %	16 %		14 %	

Western Europe	Group			Group			Group	
	Q3 2009	Q3 2008		YTD 2009	YTD 2008		2008	
Operating revenues	23 852	25 819	-8 %	72 455	74 717	-3 %	101 578	
Operating expenses	22 725	25 074		68 662	73 456		103 116	
EBITDA	1 127	745		3 793	1 261		(1 538)	
Depreciation Tangible assets/R&D	3 878	3 289		11 750	9 332		12 901	
EBIT	(2 751)	(2 544)		(7 957)	(8 071)		(14 439)	
<i>EBITDA - margin</i>	5 %	3 %		5 %	2 %		-2 %	
<i>EBIT - margin</i>	-12 %	-10 %		-11 %	-11 %		-14 %	

Central Europe	Group			Group			Group	
	Q3 2009	Q3 2008		YTD 2009	YTD 2008		2008	
Operating revenues	11 512	10 612	8 %	34 394	31 827	8 %	42 260	
Operating expenses	10 313	9 174		29 616	27 403		36 441	
EBITDA	1 199	1 438		4 778	4 424		5 819	
Depreciation Tangible assets/R&D	601	532		1 775	1 526		2 072	
EBIT	598	906		3 003	2 898		3 747	
<i>EBITDA - margin</i>	10 %	14 %		14 %	14 %		14 %	
<i>EBIT - margin</i>	5 %	9 %		9 %	9 %		9 %	

REVENUES SOURCE

(All figures in NOK 1.000)

	Group			Group			Group	
	Q3 2009	Q3 2008		YTD 2009	YTD 2008		2008	
Mamut Business Software	63 736	64 147	-1 %	214 121	213 842	0 %	294 037	
Mamut Active Services	46 281	47 137	-2 %	139 916	140 369	0 %	188 646	
Other	3 825	4 895	-22 %	11 181	13 537	-17 %	17 930	
Total	113 842	116 179	-2 %	365 218	367 748	-1 %	500 613	

Mamut ASA – Quarterly report – Q3 2009

BALANCE SHEET - GROUP

(All figures in NOK 1.000)

	Group 30.09.2009	Group 30.09.2008*	Group 31.12.2008
Assets			
Fixed assets			
Capitalized R&D	32 482	30 111	32 207
Other Intangible assets	125 838	138 445	137 209
Goodwill	124 125	124 136	124 981
Deferred tax assets	147 158	145 931	147 606
Tangible fixed assets	34 781	36 571	41 592
Financial fixed assets	3 428	3 247	3 452
Total fixed assets	467 812	478 440	487 047
Current assets			
Inventory/Deferred COGS	33 214	27 498	31 868
Accounts receivable	104 743	107 485	117 653
Other short-term receivables /Prepaid exp.	14 936	13 726	15 521
Bank deposits, cash, etc.	42 196	43 643	45 404
Total current assets	195 090	192 352	210 446
Total assets	662 902	670 793	697 493
Equity and liabilities			
Total equity	336 205	318 473	309 457
Long term debt financing	160 000	175 000	172 500
Long term debt/Leasing	2 702	6 609	6 291
Long term debt	162 702	181 609	178 791
Current liabilities			
Accounts payable	22 435	16 727	32 604
Tax payable	1 532	(603)	1 678
Public duties payable	32 009	31 466	36 943
Other short-term liabilities	22 292	24 772	26 878
Deferred revenue	85 727	98 348	111 145
Total current liabilities	163 995	170 711	209 246
Total equity and liabilities	662 902	670 793	697 493

*The balance sheet at 30.09.2008 is reclassified equal to the balance sheet for full year 2008 for comparison
This implies that deferred tax liability at 30.09.2008 has been netted against deferred tax asset.

Mamut ASA – Quarterly report – Q3 2009

CASH FLOW STATEMENT - GROUP

(All figures in NOK 1.000)

	Group Q3 2009	Group Q3 2008	Group YTD 2009	Group YTD 2008	Group 2008
Profit before tax	1 076	3 133	15 011	14 750	8 506
Taxes paid	-	34	(1 950)	439	(29)
Depreciation	15 074	14 366	45 503	42 316	56 389
Changes in inventory, AR and AP	(1 542)	(22 630)	1 395	(14 338)	(6 165)
Wages employee options	531	891	1 256	2 865	3 674
Changes in other balance sheet items	3 091	7 553	(38 690)	(15 927)	(9 910)
Cash flow from operations	18 229	3 347	22 525	30 104	52 465
Investments in tangible fixed assets	(3 878)	(5 146)	(11 095)	(15 183)	(23 251)
Investments in intangible fixed assets	(5 895)	(8 445)	(18 780)	(21 745)	(30 521)
Acquisition *	-	(119)	(6 150)	(22 482)	(22 657)
Net cash flow from investments	(9 773)	(13 710)	(36 025)	(59 410)	(76 429)
Proceeds from long term debt	(5 000)	-	(12 500)	22 500	20 000
Proceeds from equity issue	-	-	32 425	3 356	1 656
Own shares	-	-	-	-	29
Net paid leasing	(215)	(2 693)	(3 589)	(8 394)	(8 711)
Cash flow from financing activities	(5 215)	(2 693)	16 336	17 462	12 974
Translation differences	(2 523)	(1 339)	(6 044)	(5 442)	(4 535)
Net cash flow	719	(14 394)	(3 208)	(17 285)	(15 525)
Cash and cash equivalents (beginning)	41 477	58 037	45 404	60 929	60 929
Cash and cash equivalents (end)	42 196	43 643	42 196	43 643	45 404

*Last settlement from acquisitions done in 2008. See Annual Report 2008 Note 10 for details.

MOVEMENT IN EQUITY - GROUP

(All figures in NOK 1.000)

	Group YTD 2009	Group YTD 2008	Group 2008
Equity at 1st of January	309 457	309 493	309 493
Share issue	32 425	3 356	2 303
Wages employee options	1 256	2 865	3 674
Sale/Purc. own shares/exercised emp. opt.	-	-	-
Translation differences	(17 737)	(7 861)	(11 796)
Net profit/loss for the year	10 805	10 621	5 783
Equity end of period	336 205	318 473	309 457

Shareholders 27.10.2009

Name	Shares	Percent
AS REAL-FORVALTNING*	6 596 814	10,22 %
CAPRICE AS	6 477 800	10,04 %
BRAGANZA AS	4 598 050	7,12 %
ALDEN AS	4 177 000	6,47 %
ORKLA ASA	3 283 788	5,09 %
SBL VINTAGE 1999 LTD P565	2 250 000	3,49 %
RO INVEST AS	2 072 000	3,21 %
BANAN AS	1 963 300	3,04 %
TICON	1 700 872	2,64 %
GLAAMENE INDUSTRIER	1 230 000	1,91 %
Other	30 196 626	46,78 %
Total number of shares	64 546 250	100,00 %

*AS Real-forvaltning is 100% owned by CEO Eilert Hanoa



Headquarter:

Mamut ASA, Pilestredet 75c/Box 5205 Majorstuen, 0354/0302 Oslo, Norway
Phone: +47 23 20 35 00 • e-mail: info@mamut.com